RECRUITER VIEW

Khalid Alsofan

AI Transformation & Portfolio Leadership | AI Programs & Initiatives | Enterprise Transformation | PMO Governance

Riyadh, Saudi Arabia khalbinsaeed@gmail.com linkedin.com/in/khalbinsaeed

10+
years leading technology portfolios & PMOs

5
technology portfolios led

SAR 150M+
combined portfolio value

6
GCC member states connected by one data-exchange platform

EXECUTIVE SUMMARY

For more than ten years I have led technology portfolios and PMOs across the Saudi government and the GCC — five portfolios worth over SAR 150M. I work where strategy, technology and execution meet, building the governance, teams and delivery discipline that turn ambitious initiatives into impact.

> **"Turning strategy into execution, data into intelligence, and AI into measurable business value."**

VERIFIED ACHIEVEMENTS

5 Technology portfolios worth over SAR 150M
Led five technology portfolios across the Saudi government and the GCC.

A PMO built from the ground up
Built and run the PMO at the GCC Customs Union Authority — governance framework, operating model, KPIs and executive dashboards.

AREAS OF FOCUS

- AI Strategy & Governance
- PMO Setup & Maturity
- Portfolio Management
- Enterprise Transformation
- Executive Reporting

EDUCATION

Master of Science, Data Analytics
Robert Morris University

Bachelor's degree, Computer Engineering
King Khalid University

George Mason University

CERTIFICATIONS

6 GCC-wide Customs Data Exchange

Delivered the customs data-exchange platform connecting all six GCC member states.

2 Uptime Tier III data centers delivered

King Khalid University and its Medical City — facilities, power, cooling, passive and active infrastructure.

Digital Transformation & Digital Culture strategy

Led the strategy project at the Ministry of Communications and Information Technology.

AI products, from use case to adoption

Led a portfolio of AI products and initiatives through requirements, stakeholder alignment, delivery and adoption.

Stakeholder management at national and GCC level

Aligned stakeholders across MCIT for the Enterprise Architecture project, and across the GCC member states for the customs data-exchange platform.

40 Delivery teams led to results

Lead cross-functional teams of 40, building the governance and delivery discipline that turn ambitious initiatives into impact.

ROLES

Senior Portfolio Manager

May 2025 – Present

GCC Customs Union Authority

- Leading the establishment and operationalization of the PMO: governance framework, operating model, methodologies and standardized processes.
- Developing project and portfolio performance frameworks, KPIs, dashboards and executive reporting.
- Leading the technology portfolio and aligning digital-transformation initiatives with organizational priorities.
- Providing executive leadership with portfolio insights and recommendations for informed decisions.

ERP Project Manager

Apr 2026 – Present

Tech Trans Co

PMO Team Leader

Jan 2025 – May 2025

Ministry of Communications and Information Technology

Project Management Professional (PMP)

PMO Certified Practitioner (PMO-CP)

Accredited Tier Design (ATD)

Certified KPI Professional

ITIL v4 Foundation

COURSES

Microsoft Azure AI

AI at Board

Introduction to Smart Cities and Buildings

Senior Project Manager

Mar 2023 – May 2025

Ministry of Communications and Information Technology

- Led CAPEX, initiative and innovation projects.
- Managed an AI product, from use-case definition and business requirements through stakeholder alignment, delivery and adoption.
- Led the Digital Transformation & Digital Culture strategy project.
- Enterprise Architecture (EOT), Enterprise Content Management, IT infrastructure and IT security programs.

CIO Advisor

Apr 2023 – Dec 2023

King Khalid University

- Aligned projects with strategy; budgeting and planning for the PMO.

Chairman, Research, Development & Innovation Committee

Sep 2022 – Apr 2023

King Khalid University

- Adoption of emerging technologies and innovation methodology.

Member, DGA Policies Committee

Aug 2022 – Apr 2023

King Khalid University

- Qiyas 2022 digital-government measurement.

Senior IT Project Manager

Aug 2021 – Apr 2023

King Khalid University

- Established KKU's new Uptime Tier III data center – facilities, power, cooling, passive and active.
- Established the new Uptime Tier III data center for KKU Medical City.
- IBS-DAS, data management, and the King Khalid University Prize platform.
- Firewall rollout across all 25 KKU branches and headquarters.
- Hospital Information System at KKU Medical City; software licensing for core IT assets.
- Prepared and reviewed IT bids and proposals, including ISO 20000, unified admission and scholarship systems.

Strategic Consultant

Jan 2022 – Aug 2022

Non-profit organization

IT Project Manager

Jan 2017 – Jul 2018

King Khalid University

- Portal and services, attendance system, data-center rebuild (assistant), branch IT infrastructure, digital authentication office.

Earlier career

Account Manager · Rage Co. · May 2011 – May 2017

Designer & Photographer · Freelance · Apr 2007 – Dec 2016

Source: LinkedIn profile · linkedin.com/in/khalbinsaeed